



An ISO 27001:2013 Certified  
Technology Company of Zaka Group

# OFFSHORE TECHNOLOGY DEVELOPMENT CENTRE



Website Design & Branding | Software Development | Mobile Apps Development |  
Testing | Digital Marketing & SEO | Travel Technology Solutions | Offshore Centre

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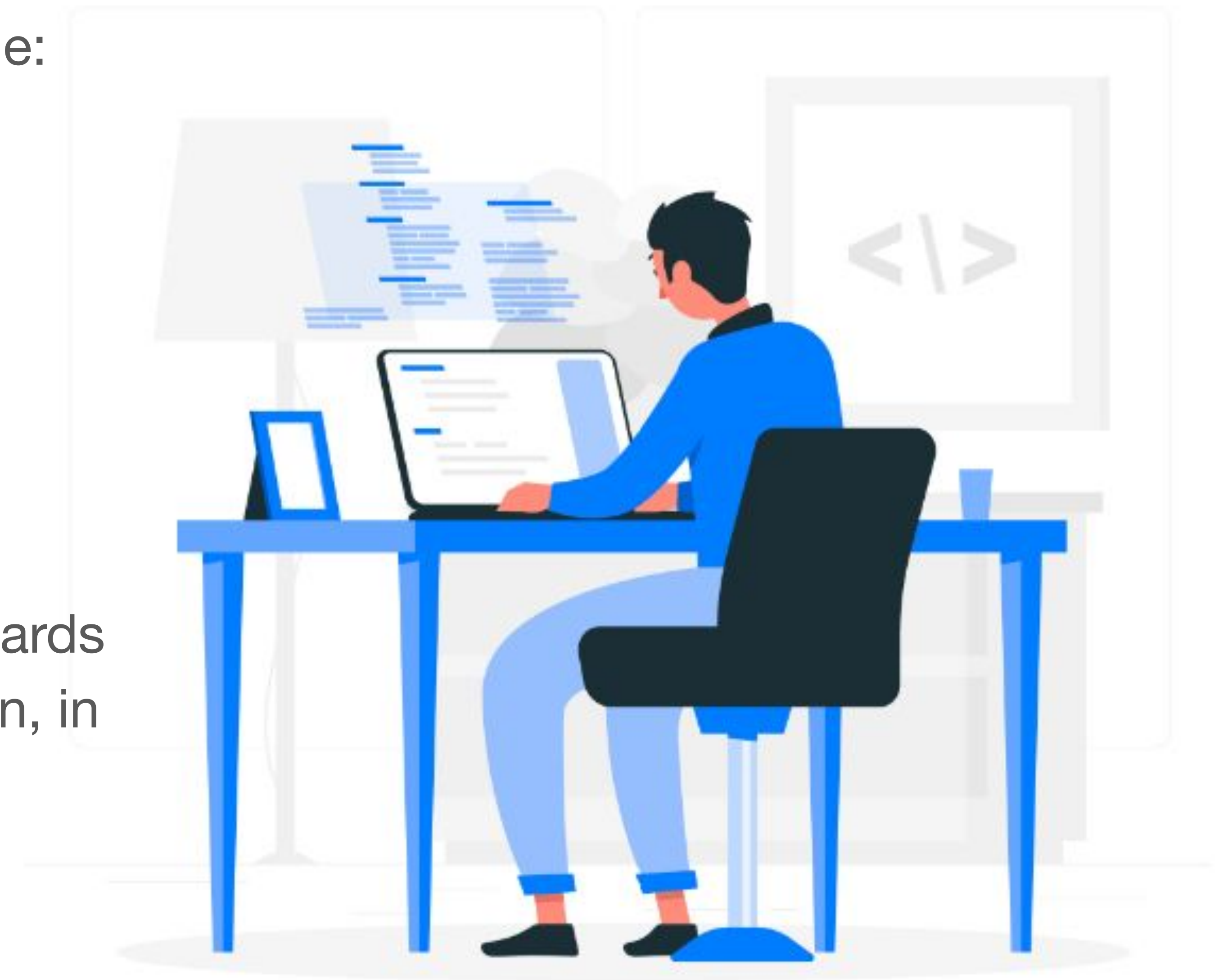
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# OFFSHORE SETUP CONSTRAINTS

Technological gaps faced by the companies on a global scale:

- Recruiting & Building IT Resource pool
- Enabling Automation & consistent Innovation
- Data Security
- Budget-controlled development
- Productive & Flexible Team Build for continued system enhances
- Establishing Best Development practices as per ISO standards
- Management constraints of business goals with automation, in parallel for the CTOs
- Lack of Technical skills needed to drive the operations single-handed



# PIKATECK - PREMIUM OFFSHORE PARTNER



- Part of Zaka Group Entity
- Zaka Group represents Saudia Airlines in India
- Over 1000+ employees and 30+ offices
- Zaka Group companies are part of Travel and Logistics Industry
- Bombax (Logistics)
- Fourways Travels (Travel Booking)
- Airside Training (Flight Training School in US)
- Pikateck is a premium Technology Development company for Mobile and Web applications
- Also provides UI/UX Designing, Digital Marketing, SEO, Offshore Development Centers, Server Management & Consultation
- Clients :
  - Entertainment (Times)
  - Lifestyle (Fusionaccess)
  - Sports (Indian Rugby, NorthEast United FC, Reebok)
  - Social Media (Femori)
  - Luxury (A La Concierge)

# OFFSHORE VALUE PROPOSITION



- Reduced manpower cost (salary cost per person in India typically 1/5 of the US/UK costs).
- Same (High) Quality level.
- Superior IT skill sets.
- Reduced overhead costs for Recruitment
- Pre-defined setup of Development Center available
- Faster TAT (approx. 6-12 Hours of time difference helps get the output without much loss of business days).
- Ability to scale up/down quickly
- Ability to maintain low-cost 'buffer' to meet staff turnover.
- world-class facility, set up of the environment, without the hassle of you managing it
- In-house Project Management tool to secure data on 1st party portal and effective management

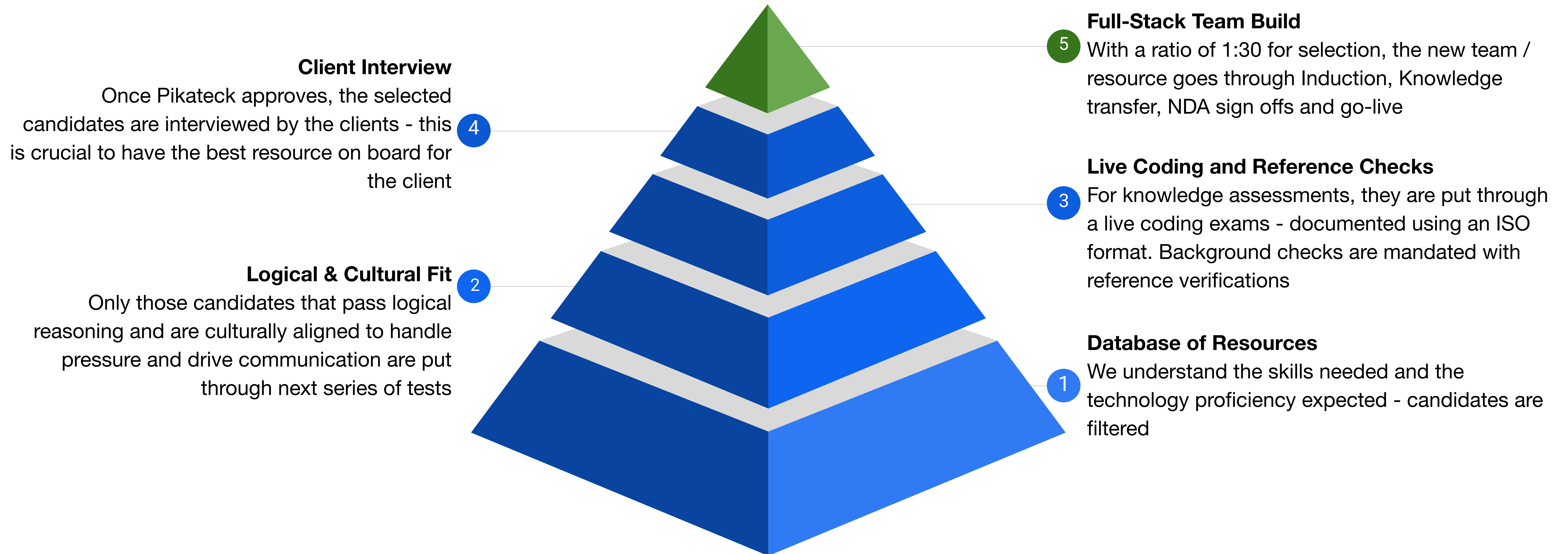
# PIKATECK - ISO 27001:2013

Pikateck is ISO Certified - which means, all the operations and development abides by the International standard Policies:

- Information Security Policy
- Organisation of Information Security
- Human Resource Security
- Asset Management
- Access Control
- Cryptography
- Physical and Environmental Security
- Operations Security
- Communications Security
- System Acquisition, Development and Maintenance
- Supplier Relationships
- Information Security Incident Management
- Information security aspects of business continuity management
- Compliance
- Vendor Management and Contracts
- Outsourced Developments
- Employee Induction and Exit procedures



# OFFSHORE TEAM HIRING & SETUP



***Pikateck has partnered with multiple recruiting agencies to hire proficient talent to build dedicated team within 15-30 days of TAT.***

# OFFSHORE TECHNOLOGY PROVISIONED

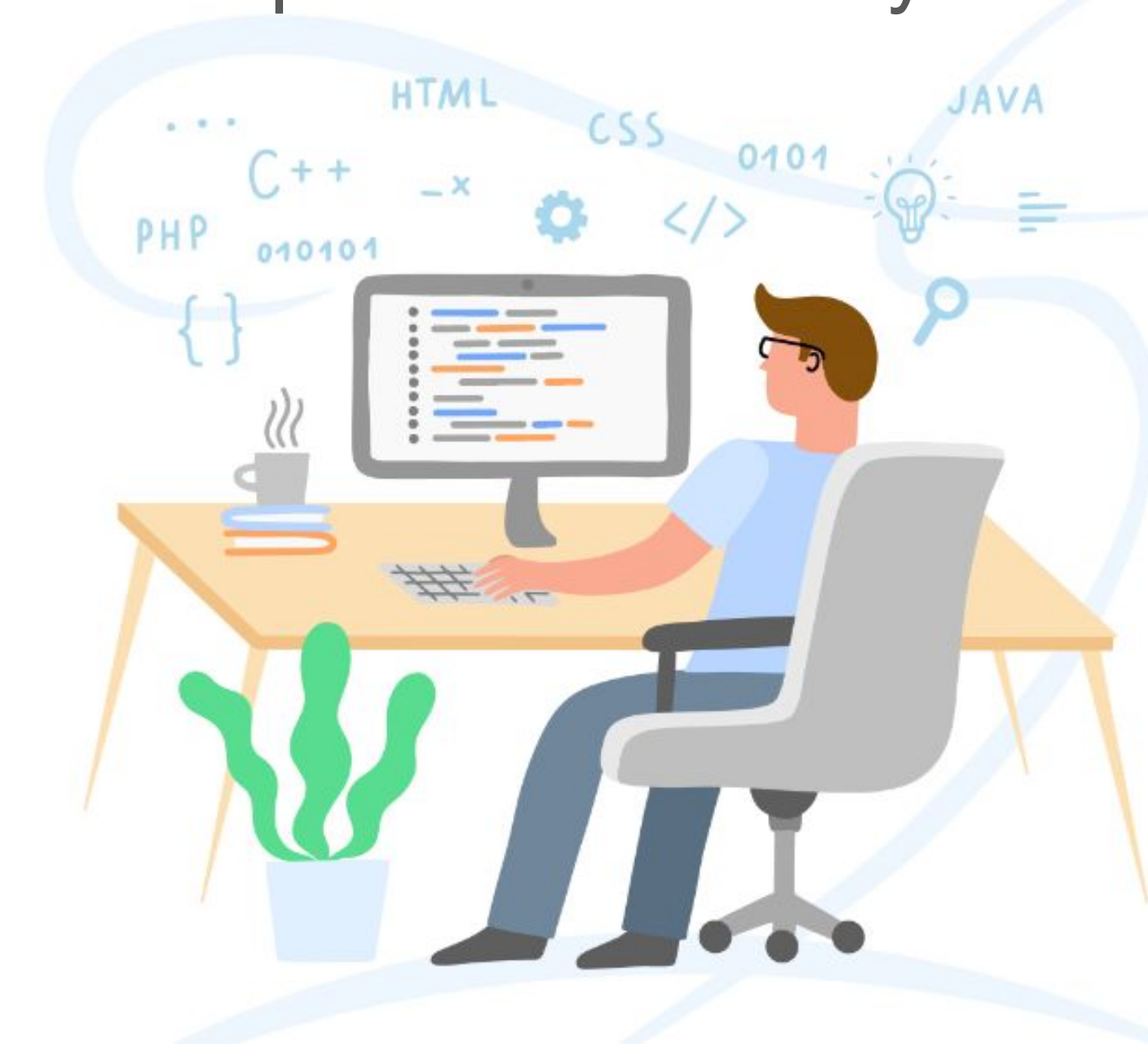
We have staff working on various platforms. You can find some of their details as mentioned below:

- ASP.Net and .Net MVC
- Web developers/Designers for architecture
- System/Network Administrators
- SQL Server DBA
- VXML Developers
- Certified QA testers
- SAP Consultants
- VB Developer
- JQuery
- Java Developers
- PHP Programmers

***We can hire any skill-set staff the project requires.***

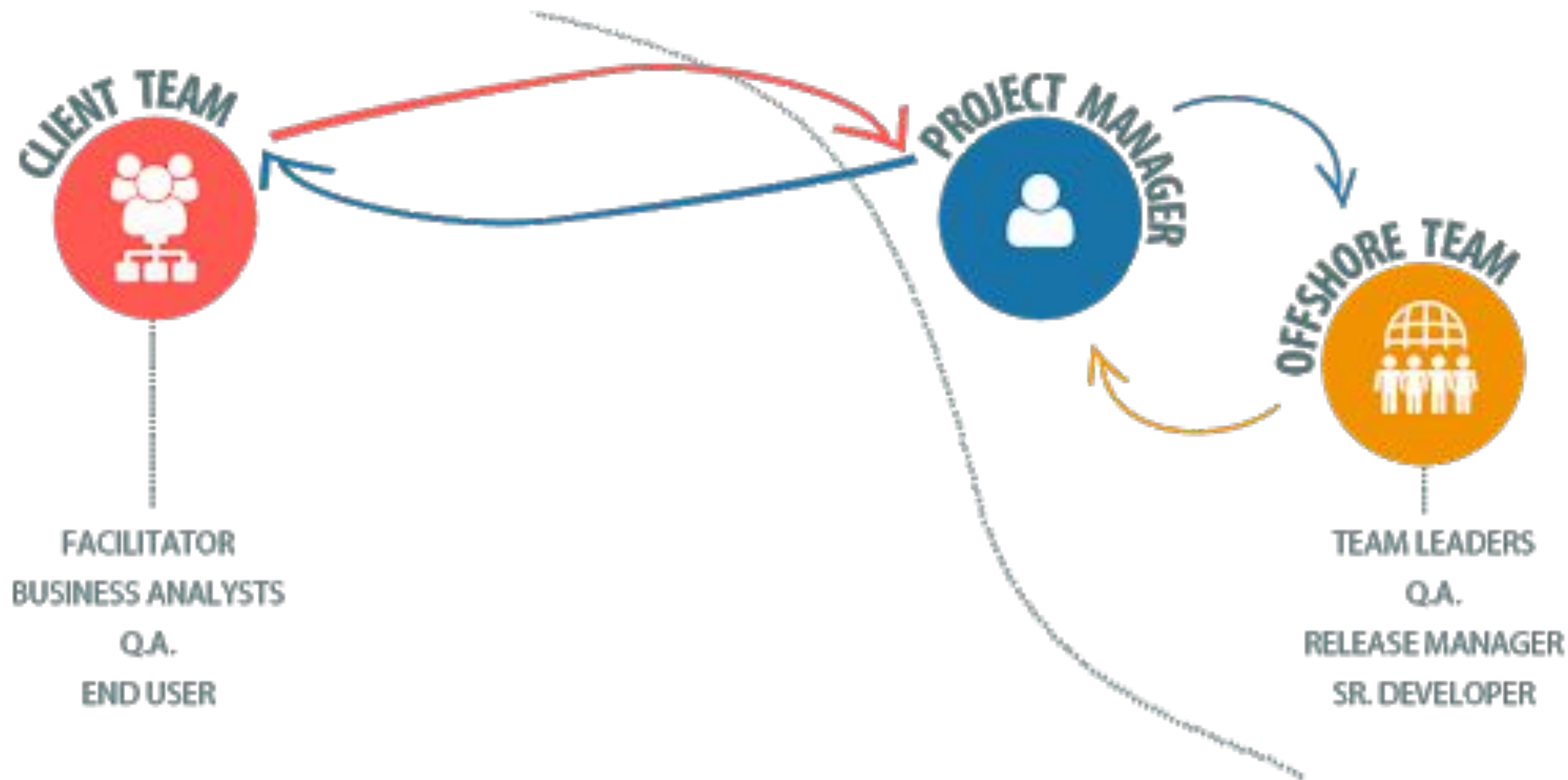
Hardware and ergonomic system:

- VPN access with password gateway
- Dell local servers
- 24\*7 Electricity provision + UPS Backups
- CCTV cameras
- Third-party AMC for Licenses, Hardware and Software installations with Warranties
- Latest softwares needed specifically for the project
- Ergonomic arrangements
- 3 Internet lines + Backup internet facility - 100Mbps speed





# PIKATECK - OPERATIONS METHODOLOGY



- Client curates a Full-stack, Tactical team from the resources we refer
- A team with Flexible growth structure is ready for Knowledge transfer
- Multiple resource pool with diverse skill set
- The client manages the project progress, focusing on goal while Pikateck drives the process for it using SoW, Designs, Trainings, etc.
- Our Technical Heads govern the project operations from offshore end

# PIKATECK HOSTING & SECURITY

- Pikateck has Microsoft Azure, AWS (cloud) and Dell (local) servers with 99.99% uptime.
- Firewall: FortiClient filters all the viruses and malicious softwares. It blocks unauthorized access.
- Anti-virus: We have a Quickheal antivirus installed across systems. Plus, servers are audited by our i2k2 - AWS dedicated Server Managers everyday. They scan and send scan report to network.
- LAN Connectivity: We have three LAN network. Our LAN speed is 100 MB each.
- Servers: We give file access permissions according to the hierarchy of employees. Dedicated storage on Cloud and Local servers + overnight backups in case of damage
- Pikateck provides Cyber Security | Quality Testing | Automated and Manual testing | Robotic Test Automation | DevOps Layered Testing

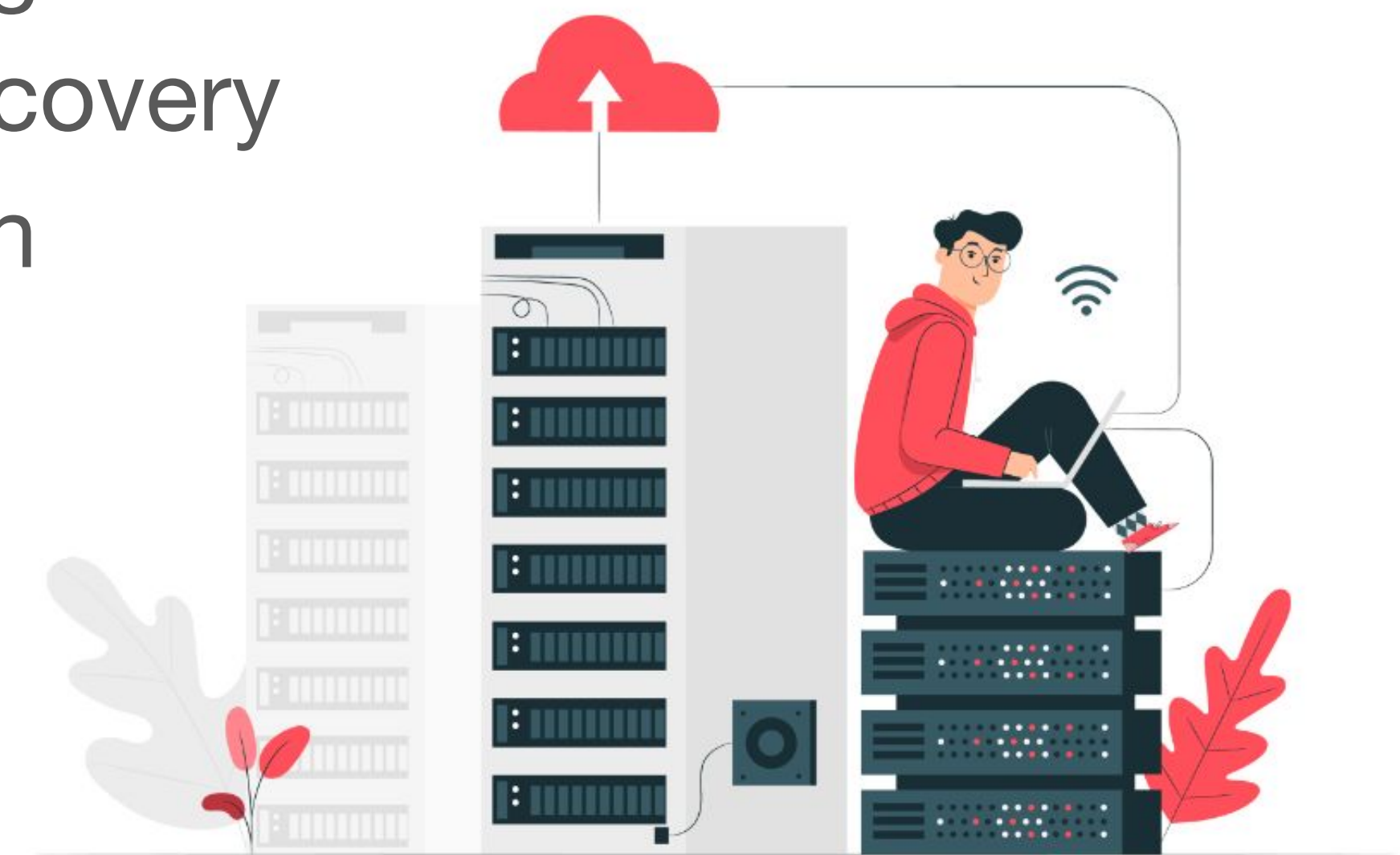


# PIKATECK CLOUD HOSTING SERVICES

- Cloud Consulting
- Architecture Designing
- Infrastructure & Application migration
- Monitoring 24X7X365 live
- Configuration with modern SA tools (Puppet, Chef)
- Deployment with fully automated CloudFormation orchestrated provisioning stacks
- Hosting on the cloud across regions and availability zones
- Automated backups and Disaster recovery

Apart from Cloud Services & Consultation, Pikateck provides:

- Backup and restore services
- Deployment Services
- Security Management
- Log Management
- Audit Management
- Disaster Recovery
- Optimization



# PIKATECK TECHNOLOGY FACILITIES



Best success Rate | Easy Integration + 24x7 Support | Instant Activation & 100% uptime



Seamless, real-time transfer of funds | Dedicated Help Desk | 24x7 Maintenance and Backups



Checkout | Dashboard | Mobile SDK | Payment Modes | API | Secure



Secure Software Platform | 100% uptime | Operations-Driven Dashboard



1300+ White Label Customers | DMC, Mobile Apps, Inventory API | Single LCC with leading LCC and full-service Domestic Carriers



100% uptime server | Backups and Audits | Secure Servers | Container facilitated

# BENEFITS TO THE CLIENTS



- Leverage to build and scale the flexible team as you need
- Best Coding Practices followed; ISO Standards
- Client-owned IP rights over custom development
- Best for Lean startups and SMEs + Global talent onboard
- Quality - Assured End Result
- Hassle-free maintenance of Softwares' licenses, Warranties or Hardware costs
- Infrastructure, backup provisions, security and server systems
- Cost-effective proposal for Change orders, New development or Bugs resolution

# COST - EFFECTIVE BUSINESS MODEL

## Reduced Cost of Ownership

- Enables focus on rapidly changing technology needs
- Enables creation of specialized skill base at drastically reduced cost (training of employees on the reserve staff can be done in India)
- Attrition control – the customer focuses on product quality levels
- Reduced time to market
- Creation of Globally deployable resource pool.

Massive reduction in cost by approximately 40%

A drop of \$121.14 million in non-IT operating costs was witnessed as IT outsourcing spent increased to \$96.14 million.



# FINANCE MODEL

Offshore Development Center's finances can be proposed in two ways:

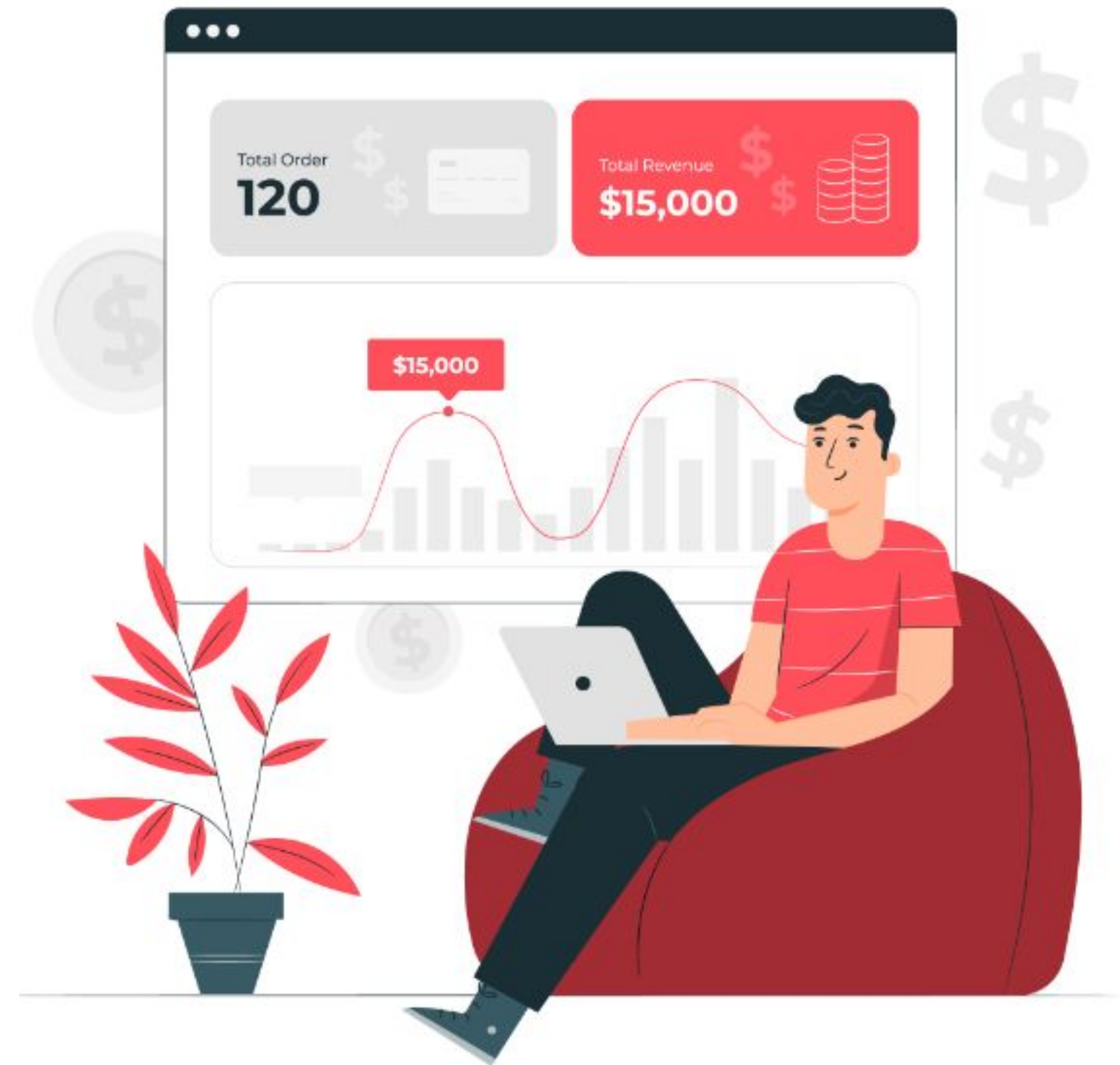
A. Dedicated Team Model: Per seat - resource cost inclusive of all deliverables

- Commercials post discussion over project

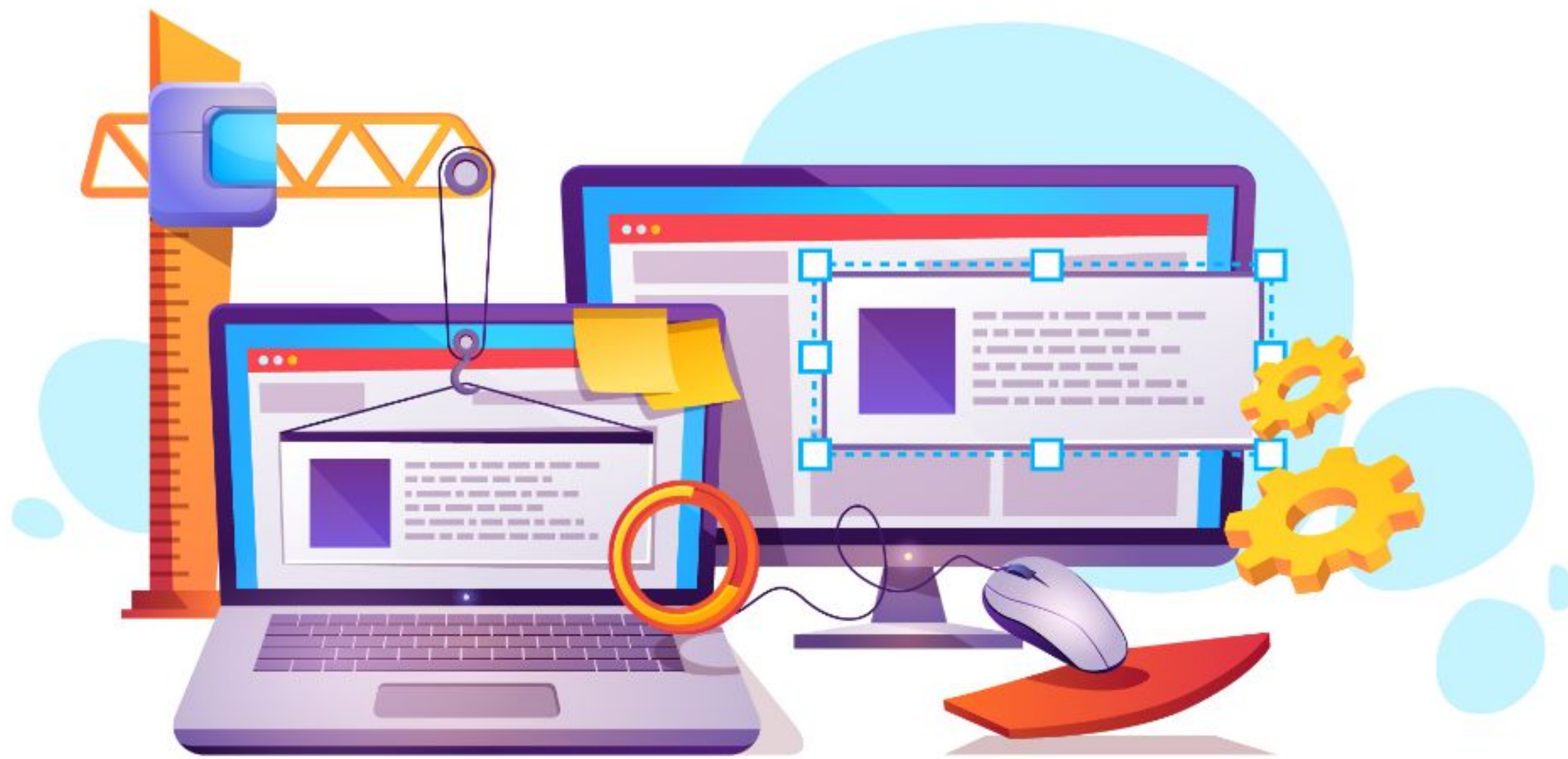
B. Managed Project Team Model: Pikateck Resources allotted per project

- Cost: Pricing based on Scope of the Project

Savings starting from 10% to up to 80% on Total Development Costs are reported when opted for Offshore Technology Built.



# CLIENT CASE STUDY



- Pikateck's dedicated Offshore Development Center set up for Contineo, UK
- Software Technology: Banking security software with Artificial Intelligence (USP)
- Purpose: To protect against Data Breach and Global banking security
- Team strength: 5 [(Technical Head | 2 Developers | Consultant (Operating from Belgium)]
- Center Model - AMC: Dedicated Model; per resource costing





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# SOURCES

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